

BizLove

We're looking to hire a Head of Growth!

Who we're looking for:

We're looking for someone who can lead the management of our company's growth and steer the profitable execution towards our vision. An experienced client-facing professional who is ambitious and energized – who finds deep meaning in helping a young, growing business achieve its big vision. We're looking for someone who is currently serving traditional business but operates inside of it like an entrepreneur. Someone who is constantly questioning how things are done, knowing that new solutions must be created with original thinking to deliver next-level results. We're looking for a person with extensive client-facing leadership across business strategy, sales, go-to-market, product development and pricing. A leader who is excited to build a business that drives real value, alongside a passionate team of consultants.

How you'll contribute:

BizLove is a growing team. We're strategic consultants by trade and storytellers, operators, and artists who are trying to challenge the norm for how people work and do business. We are looking for the next member of our leadership team. As Head of Growth, you will be a key driver in our next phase of business as we go from 'strong foundations' to growth.

The type of work we do:

- Company Identity
- Business Transformation
- Strategy Development
- Product/Services GTM Strategy
- Brand Strategy
- Multimedia Storytelling

Roles & Responsibilities:

- Account Leadership & Client Delivery – responsible for account relationship management, adapting Bizlove IP for client needs, developing project direction, and leading client delivery teams.

- Growth Strategy – Responsible for BizLove’s business growth strategy. Collaborate with Chief Vision Officer, Chief Operating Officer, Head of Experience and Head of R&D to support growth goals.
- Business Development – Responsible for development and management of BizLove’s BD strategy. Advise tactics, metrics and materials needed to execute BD strategy.
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Skills & Experience:

- Background in consulting, commercial functions, business strategy
- Passion for client service, sales & relationship management
- Interest in strategy, brand and culture
- Can comfortably serve clients, lead projects and manage multiple accounts
- Comfortable with Microsoft Suite (i.e. Excel, PowerPoint)
- Comfortable writing and developing content for external audiences
- Experience or desire to work in a startup setting
- Passion to build something that will last

Pay/Time:

- Team member to be hired as a 40 hr/week position as an independent contractor to start
- Pay is competitive and based on experience

If you’re interested, please visit our [Careers page](#) to apply.

About BizLove:

BizLove is a culture and brand firm that helps organizations transform from within and express who they are to the world. We put people at the center of business and take a progressive yet pragmatic approach to ensuring that the growth of an organization doesn’t come at the cost of its people. We work primarily with Fortune 500 and high-growth organizations, taking a holistic approach to our diagnostic evaluations, solutions, and execution. We are industry agnostic, but the majority of clients we serve today come from the Electronics, Healthcare, Life Science and Management Consultancy spaces. We’re based in New York City with a brilliant team spread across the US.

For more on who we are:

- www.bizlove.com
- [BizLove](#)
- [@bizlove](#)